



## Reliant Healthcare, LLC

[ReliantHealthCare.com](http://ReliantHealthCare.com)

**Industry:** Behavioral  
Healthcare

### Management:

Dan B. Page, Chairman  
Jim Harper, President

### Revenues:

2006 Actual \$1.25M  
2007 projected \$1.0M  
2008 projected \$1.8M  
2009 projected \$9.5M

### Current Debt:

Founders: \$0  
Line Of Credit: \$190,000

### Previous Investment:

Founders \$60,000  
F&F seed \$0  
Other Rounds  
Structure

### Financing Sought:

\$1 Million at  
convertible preferred  
stock

### Use of Proceeds:

Working Capital for  
15-Bed HiH in Ft.  
Myers, Florida

### Documents Available:

Powerpoint Presentation  
Full copy of Business Plan  
with Projected Financials

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### Business Description: The Mission of Reliant Healthcare is . . .

- to develop and operate modern behavioral health facilities associated with large acute care hospitals.
- we specialize in behavioral health system development and operation.

### Unique Value Proposition:

- **Reliant** has identified a group of markets in the southeastern United States that meets management's criteria for demonstrated need and obvious demand for inpatient psychiatric services. Several of these markets once had successful inpatient psychiatric facilities providing needed psychiatric services. Those facilities were closed for various non-economic reasons, and **Reliant** now seeks to reintroduce these needed services in the identified communities.
- The most compelling market is **Ft. Myers, Florida**, which has grown over 29.5% since 2000, and has a population of over 575,000 with **no** inpatient psychiatric facility.

### Key Success Factors:

- **Reliant** Senior Management Team is Jim Harper and Dan Page, who have over 50 years of combined experience in the healthcare industry.
- **Reliant's** strategy is to build needed psychiatric facilities in urban and/or suburban under-served markets.
- Prices of facilities available for acquisition exceed the price of building new facilities.
- **Reliant** has selected compelling market opportunities in the southeastern United States.



### Key Risk Factors:

- The State of Florida requires prior approval of all major health care projects and public notification must be issued at the inception of the permitting process.
- **Reliant** may encounter potential shortages for well-trained physicians, nurses and therapists.
- **Reliant** may be unable to raise the capital required to complete the Ft. Myers Project

### Status:

- **Reliant's** first HiH is the Satilla Senior Behavioral Center in Waycross, Georgia, a 15-bed inpatient psychiatric facility that has already treated over 130 patients since beginning operation in January 2007
- **Reliant** has completed partnerships with significant institutions in the Ft. Myers' market.
- **Reliant** has finalized "Services Agreement" with Lee Memorial Hospital that paves the way for the opening of a 15-bed HiH in the Ft. Myers market.

### Funding structure preferred:

- **Reliant** is seeking \$1 million to fund the opening of a Hospital-in-a-Hospital (HiH) in partnership with Lee Memorial Hospital
- Preferred Structure would be:
  - \$750,000 loan secured by a note; and
  - \$250,000 in preferred, convertible equity

### Exit Strategy:

- Debt: Working Capital Loan could be reduced from cash flow in the HiH, and the balance repaid at the time the new facility is licensed and a larger working capital line is acquired
- The Preferred Convertible Units of Equity:
  - have the investment retired by the company at the time new facility is opened;
  - converted into a position in the new facility; and/or
  - given preferential rights to additional investment in the new facility.